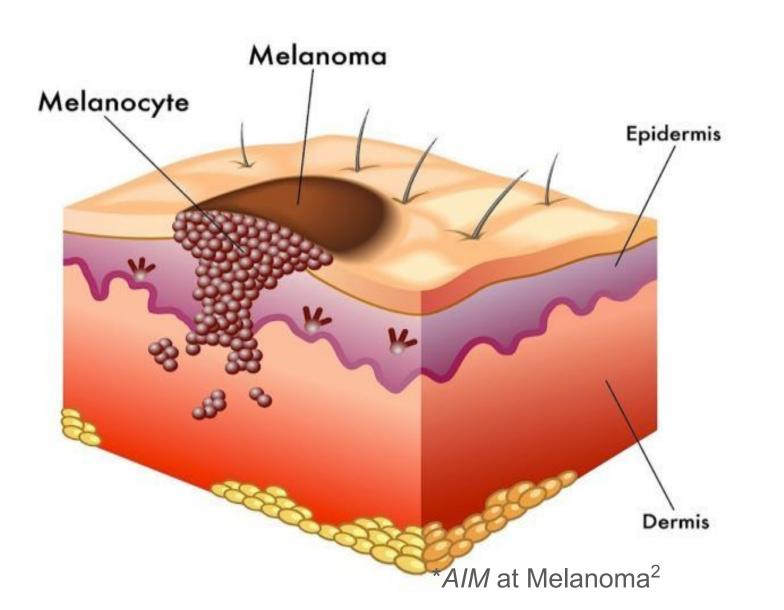
# Mela-Know-More

## Leveraging tissue mechanics to transform the melanoma screening pathway



### THE PROBLEM: SUBJECTIVITY IN MELANOMA SCREENING



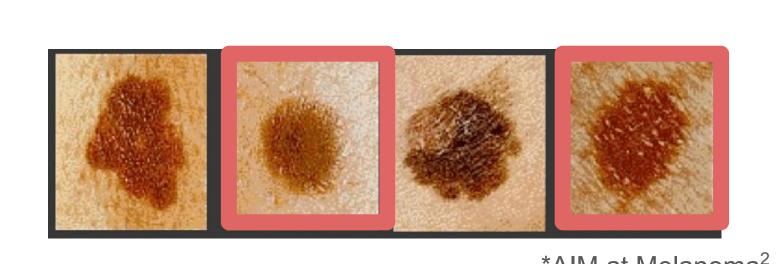
**Melanoma** is a form of skin cancer caused by mutations in pigment-producing cells (melanocytes).<sup>1</sup>

It presents as **pigmented lesions or moles** on the skin.<sup>1</sup>

It is projected to affect 100,640 people in the U.S. in 2024.<sup>1</sup>

Dermatologists rely on subjective visual cues to screen for melanoma using a dermatoscope.

Asymmetry
Border
Color
Diameter
Evolving



The lesions highlighted in red are melanomas.



\*American Society for MOHS Surgery

The dermatoscope is the current clinical gold standard.

### This subjectivity results in many unnecessary biopsies.

For every **positive** melanoma biopsy, **26.8** unnecessary skin biopsies are taken.<sup>5</sup>

### Effects of screening bias are amplified for patients with darker skin.

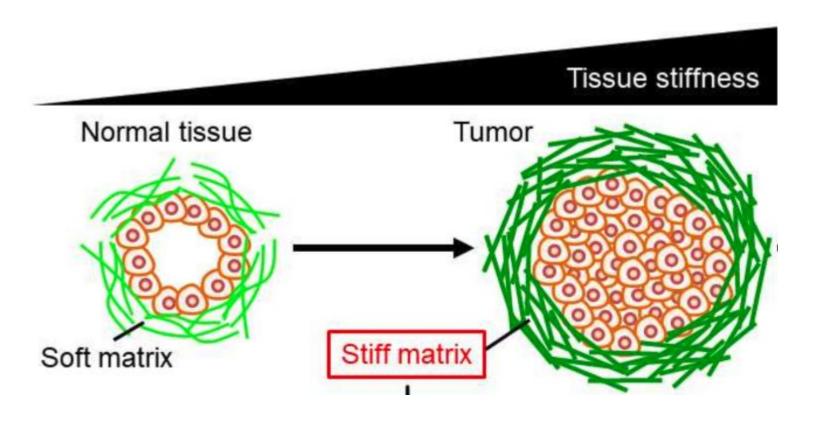


\*Medical News Today<sup>6</sup>

Rate of accuracy in examination and recommendation for biopsy are significantly lower for patients with skin of color.

#### OUR APPROACH: TISSUE MECHANICS

Literature shows that melanoma lesions have greater tissue stiffness than healthy moles.



Ishihara et. al, 2022°

To be clinically applicable, this property needs to be quantitatively characterized in situ.

### THE NEED: OBJECTIVITY

Melanoma research specialists need to quantitatively characterize the mechanical properties of melanoma tissue to facilitate the development of a more objective screening pathway.

Our solution will be:

- Noninvasive
- Output quantitative measurement to distinguish melanoma from healthy tissue
- Unbiased by skin tone/color
- Portable, Maneuverable

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